70 Years of Empowerment

Exceptional Children's Foundation

2016 Annual Report

70 YEARS OF EMPOWERMENT

DEAR FRIENDS,

What an amazing journey it's been to reach ECF's 70th year of service. From a small day care program, ECF has evolved to become a valued regional service provider, empowering thousands of children, students, adults and their family members. We are honored to be a long-standing touch point for thousands of families across Los Angeles.

This year was a cause for celebration of many accomplishments, and also a catalyst for designing ECF's future.

We sold the property that served as our hub for Westside adult programs since 1985 and housed our administrative headquarters for nearly 15 years. The sale strengthened our financial position and encouraged the development of a range of redesigned programs that will provide participants with the skills and experience they need to secure employment in the community. Using sale proceeds, ECF purchased a new building in the City of Inglewood where these *Pathways to Employment* programs and fine art instruction are provided to a diverse and emerging community. In September of 2016, ECF relocated our administrative offices to the Kayne Eras Center in Culver City, which has become our new headquarters.

Our heartfelt thanks to everyone who has supported ECF's continuum of lifespan services that benefit 3,600 participants and their families annually, and to everyone who is investing in our future. Your support ensures we will meet the changing needs of ECF clients for decades to come.

With appreciation,

Scott D. Bowling, Psy.D.
President & CEO

Shelley Smith
Board Chairperson

CELEBRATING EXCEPTIONAL SERVICE

To commemorate 70 years of service, ECF hosted an Anniversary Gala at the Skirball Cultural Center, where we honored longtime supporters Suzanne and Ric Kayne. Along with their family, Suzanne and Ric have had an indelible philanthropic impact on ECF. They played a significant role in building our Kayne Eras Center, which after merging into ECF resulted in the only organization of its kind in California to provide a continuum of lifespan services for young children, students and adults with special needs.

OUR DEEPEST GRATITUDE TO THE GALA'S PRESENTING SPONSORS, CO-CHAIRS AND COMMITTEE MEMBERS, AND OVER 500 GUESTS, **WHO TOGETHER RAISED MORE THAN $1.9 MILLION** TO HELP ECF EMPOWER CLIENTS AND THEIR FAMILIES.

ECF'S 70TH ANNIVERSARY GALA CO-CHAIRS

Rosa & Robert Sinnott and Laura & William Siart

GALA COMMITTEE MEMBERS

Nancy & Leslie Abell
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THE KAYNES' ENDURING COMMITMENT

In addition to providing critical financial support over the years, Suzanne and Ric have engaged and energized supporters. They've hosted many memorable events, including the Kayne Eras Angels Annual Luncheon, which Suzanne founded over 12 years ago and continues to this day. ECF is grateful to be among the Kaynes' distinguished investments that improve the lives of thousands of children, students and families across Los Angeles each year.

ECF MAKES TWO HISTORIC MOVES

In May of 2015, after nearly two years of strategic planning and thorough vetting, ECF sold the property at 8740 Washington Boulevard that housed our headquarters and our Westside adult programs for $22.3 million. As a replacement property of similar size and accessibility to the 8740 Washington Boulevard site was not available, the decision was made to relocate ECF's Westside adult programs to a new service site in the City of Inglewood, and move our administrative offices to co-locate with our operations at the Kayne Eras Center.

In addition to purchasing and renovating a new service site in the City of Inglewood, and renovating our Kayne Eras Center to accommodate our administrative offices, proceeds from the building sale were used to pay off short-term debt, two mortgages and operational obligations, and to invest in ECF's endowment. After a decade of decreases in public and private funding, this careful fiscal management has well-positioned ECF to best focus on meeting the emerging and growing needs of our clients and the communities we serve.

Key funding partners that supported these historic moves include The Ahmanson Foundation, which provided a grant to assist with the renovation at both properties, and Genesis LA, which accessed $7.75 million in New Markets Tax Credit financing to help extend ECF services into Inglewood.

ENHANCED & EXPANDED ADULT SERVICES

Too often, adults with developmental disabilities face barriers to employment due to a lack of experience and specialized training. The relocation of ECF's Westside adult programs was an opportunity to consider how to help meet this emerging need of participants interested in entering the workforce. The result: ECF's new continuum of adult services, Exceptional Works.

Exceptional Works is designed to help guide participants along direct ***Pathways to Employment***. Inspired by our recent successes with the MindSpark Training Academy (offered in partnership with MindSpark Technologies, Inc.) and the Uniquely Abled Initiative (offered in partnership with Glendale Community College), Exceptional Works will offer a new Training Academy which prepares and certifies participants in specialized skills that allow them to compete for high-demand jobs.

Also new: Exceptional Community Connections, an opportunity for adults whose abilities and goals are more aligned with volunteering than employment. Participants are provided meaningful, supervised volunteer roles that allow them to integrate into community settings.

EXCEPTIONAL WORKS PREPARES ADULTS TO PURSUE EMPLOYMENT WITH:

- **Accelerated Preparation Program** offers ongoing life skills training and paid work for participants with lower productivity levels.
- **Work Readiness** classes teach valued soft skills like professionalism.
- **Exceptional Packaging Solutions** provides hands-on work experience while paying minimum wage.
- **Exceptional Training Academy** offers a pathway to certification in the Culinary Arts, Computer Literacy, Warehouse Operations, Retail and Janitorial Services.
- **MindSpark Training Academy** offers a pathway to become a software testing analyst and offers a paid apprenticeship to successful graduates.
- **The Uniquely Abled Initiative** offers a pathway to become a computer numerical control (CNC) Machine Operator, a high-demand position with aerospace and other local manufacturers.
- **Exceptional Employment Solutions** matches prepared job seekers with employers offering fair market wage jobs, and ensures their success via on-the-job training and coaching at no-cost to hiring businesses.

CHILDREN & STUDENT SERVICES

Early Start Program provides early intervention, prevention, and educational services to families with children 0-3 who are developmentally delayed or disabled. Speech, occupational, and physical therapies are offered at centers and in clients' homes. Through play and learning activities, child development specialists and therapists guide each child to healthy and age-appropriate development. Family supports including parent education and training, counseling and mentoring, referrals and advocacy, and medical assessments are also provided.

Jabril

Born with Down syndrome, Jabril was unable to sit upright and his development was delayed. After months of occupational, speech and physical therapy, Jabril grew stronger and finally learned to sit up in a chair. This basic and critical skill allowed him to attend early education classes, and eventually transition to kindergarten.

> "In the Early Start Program, they do great work. Jabril started making gains right away. It's awesome to watch him in school having fun and learning."
> Jon, Jabril's father

Frankie

By eighth grade, Frankie was failing academically. He struggled to focus in his large public school class, and became frustrated and disruptive. His parents enrolled him in the Kayne Eras School, where he learned how to manage his emotions and stay focused in class. This year, Frankie earned his two most-prized possessions from the Kayne Eras School: a letterman jacket for serving as captain of the football team, and his high school diploma.

"A lot of people told me I was nothing and would never graduate. Now, I am the second person in my family to graduate from high school."
Frankie, Class of 2016

Kayne Eras School is a nonpublic K-12 school offering a general education curriculum for diploma-track and college-bound students, and an alternate curriculum for students requiring a modified educational program. An integrative team approach includes highly qualified teachers, counselors, educational and speech/language/occupational therapists who working one-on-one and in classroom settings to best meet each student's needs and goals. An Enrichment program includes performing and visual arts, technology, league sports, community service and multi-cultural experiences; and vocational training via internships, volunteer opportunities and in partnership with local community colleges is available to all students. The Kayne Eras School is committed to the idea that every child can learn – and with individualized support and care, we help each child develop their confidence and unique potential so they can succeed.

Mental Health Services provide individual, group and family treatment for Kayne Eras School students and their families, as well as to students at surrounding schools. Licensed therapists help students overcome complex issues that create barriers to their academic success, while also supporting their family members in improving overall family functioning. Medication evaluation and management are also available.

ADULT SERVICES

Art Centers Program provides fine art training along with opportunities for participants to exhibit and sell their work. Instruction in a variety of mediums is combined with case management and life skills training. Juried art shows and local gallery exhibits provide community exposure for artists and their work, with all sale proceeds split between the artist and the program. Art is also featured at ECF's DAC Gallery in downtown L.A., and at ECFonAmazon.com.

Erin

Erin was living in a rural area with a communication disability, which left her feeling lonely and isolated. On a trip to Los Angeles, she visited ECF and saw dozens of participants training in an art studio with professional instructors. Erin was so inspired that she decided to stay in Los Angeles permanently and join the program, where she has learned to express herself and has gained the confidence to make many new friends.

"Erin is a happier, healthier person because of her daily art practice and involvement with ECF." Danielle, Erin's sister

Developmental Activity Center provides adult participants with opportunities to strengthen their independence, social skills and self-determination, all with respect for each person's ability level. On-site practice is reinforced through community integration experiences, including trips to grocery stores, cultural events, and volunteering.

Stephone

Stephone, who is autistic, was in his mid-twenties and living with his parents. Then ECF offered him the chance to volunteer with a community-based service organization. The more hours he served, the more communicative he became. Eventually, Stephone grew confident enough in his own voice to become a team leader. Staff at the volunteer site was so impressed that they recommended Stephone for a Presidential Service Award, which he received in February, signed by President Barack Obama.

Jesse

Jesse came to ECF six years ago, desperate for help with his impulse control after struggling in four other training programs. With the support and direction of ECF's PAR Services, Jesse learned emotion management skills like taking mindfulness breaks to offset his internal tension, and constructively communicating his feelings instead of acting out. Jesse is now able to work on high volume assignments with tight deadlines.

"Jesse is a very social member of the program and has made many friendships at ECF. Now he's often the first to step up and assist when someone else needs help." Dana, program manager

PAR Services offers adult participants a supported environment for hands-on training, fulfilling packaging and assembly services for a variety of businesses. Participants learn and practice effective work habits, teamwork and communication skills while they earn a paycheck, helping them gain the skills and experience to pursue community-based employment.

Supported Employment Program provides employers with pre-screened job applicants and on-site job coaches at no cost, while helping them qualify for a tax incentive for employing adults with developmental disabilities. Participants receive job search counseling, case management services, on-the-job training and long-term job coaching, to ensure they can continue working and earning competitive, fair market wages within an integrated workforce.

As of September 2016, PAR Westside and the Supported Employment Program have been enhanced and are now Exceptional Packaging Solutions and Exceptional Employment Solutions, offered as part of ECF's new Exceptional Works continuum of adult services.

Edward

Edward dreamt of working in an office, but needed help managing his emotions. Working with an ECF job coach, he learned when and how to ask for help from colleagues and supervisors. He is now enjoying a job as a file digitizer and archivist, and takes pride in learning new computer applications, dressing up for work and commuting independently.

"I use my paycheck to take care of my parents. They took care of me, now it's my turn to repay them. They mean everything to me."
Edward, employed by United Aeronautical Corporation

ADULT SERVICES *continued*

MindSpark Training Academy provides vocational training in software testing. Graduates earn the opportunity for a paid apprenticeship as a software testing analyst with a local software company, and may be offered a permanent job upon completion of the apprenticeship.

Cole

Cole, who is on the autism spectrum, wanted to live as independently as possible but found juggling his college studies with varying shifts at his job a struggle. Then he joined the MindSpark Training Academy, where he met other students who shared his interests, and learning challenges. Along with encouraging instructors, his cohort became a support system, bolstering him when he struggled. Empowered by his experience, Cole was able to channel his unique abilities and earn the paid apprenticeship he had set his sights on.

"This has been an opportunity for me I never thought possible. The training taught me how not to give up when things get tough." Cole, MindSpark graduate

Residential Services Program offers three types of caring, supportive living arrangements for adults with developmental disabilities who want to live as independently as possible. Individual apartments are avaliable for residents who need help developing the life skills for transitioning into a place of their own. For individuals who want more independence but who still require assistance around the clock, ECF operates a Level III/Community Care Facility. For adults who require 24-hour care, ECF offers three Intermediate Care Facilities that support residents with day-to-day tasks and medical supervision from a Licensed Registered Nurse.

Casey

Before Casey came to ECF's Valverde Home, living with progressive cerebral palsy was holding her back. The standard wheelchair she was using was so uncomfortable that she could not sit in it for very long. The only relief for the pain was lying down, so she could not travel far from bed. Recognizing Casey's dilemma, a physical therapist at Valverde Home helped her obtain a specialized chair that conformed to Casey's body. Now Casey is much more comfortable, and can sit upright in her new chair long enough to venture out with friends – something she was not able to do prior to coming to ECF.

"Casey has transformed from being isolated and homebound into a happier, more sociable person." Debbie, Licensed Vocational Nurse and Valverde House Manager

APPRECIATING OUR PAST LEADERS

The organization which ECF has become was built on the foundational work of two innovative leaders, Dr. Robert Shushan, ECF's first Executive Director, and Barbara Cull, Founder of the Kayne Eras Center. Both Dr. Shushan and Ms. Cull studied and earned degrees in education, and both were personally motivated to focus their careers on special education due to having relatives with developmental disabilities.

Dr. Shushan worked with the Los Angeles Unified School District, where he became interested in helping students of all ages overcome their barriers to learning. He was recruited to lead ECF in 1958, which he did with tremendous success for over 40 years while greatly increasing community awareness about the unique abilities of individuals with developmental challenges.

Ms. Cull was a Professor of Education at UCLA, who saw a lack of educational resources and services for children with special needs and their families. To help begin addressing these needs, in the 1970s she mortgaged her home and created the Educational Resource And Service Center, a.k.a. the ERAS Center. Over time, she evolved the ERAS Center into a comprehensive educational and mental health services program, which grew into a highly-regarded destination for special education. In 2000, thanks to a partnership with the Kayne family, the Kayne Eras Center opened its doors.

Under the leadership of ECF's current President and CEO, Scott Bowling, in 2008 the Kayne Eras Center and ECF merged to become the only organization of its kind in California providing a continuum of lifespan services for young children, students and adults with special needs. We remain forever grateful to these two exceptional visionaries whose leadership made today's progress possible.

HONOR ROLL

We extend our deepest gratitude to everyone who supported ECF from July 1, 2015 through June 30, 2016 fiscal year.

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Business Partners Who "Do Well by Doing Good"
At our 2nd Annual Business Partner Luncheon, we thanked over 70 partners that empowered individuals living with developmental disabilities. This year, United Aeronautical Corporation was recognized for hiring ECF participants; Faro International, Inc. for helping increase the capacity of ECF's PAR Services; and Gallagher Chapman for 15 years of consecutive and generous support of all ECF programs.

Angels Soar for 11th Year

Suzanne Kayne hosted the 11th Annual Angels Appreciation Luncheon at the home of dedicated Angel, Rosa Sinnott. Thanks to Suzanne and Rosa, and the support they inspired from so many Angels, for helping students with special education needs gain confidence and succeed academically.

$1,000 - $4,999

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Lisa and Kim Zeder
Richard Ziman

Toasting Empowerment
Board Members Jack Holcomb and Will Basel hosted the inaugural Wine Tasting & ECF Art Auction at V Wine Bar in West Hollywood, a festive and informative gathering of both longtime and new supporters.

HONOR ROLL *continued*

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The Gift of Mobility
ECF supporters Helen and Jack Nethercutt heard that our residential program was in need of a new van to replace an aging model used to transport residents to and from work, appointments and other activities. The Nethercutts generously responded by contributing a new model outfitted for optimum accessibility and comfort, empowering participants to access services and community events that greatly enhance the quality of their lives.

TRIBUTE GIFTS

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in memory of David Brown

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in honor of Jeff Aidikoff

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Karen and Rick Wolfen
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in honor of Lori and Scott Cooper

Scott Cooper
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Kyle Jones
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Terrie and Win Warren
in honor of Suzanne Kayne

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in honor of Larry Rabineau

Craig Vaughan
in honor of Manuel Fulmore

Maralee and Andy Safir
Jocelyn B. Tetel
in honor of Suzanne Kayne

Courtney Lavandar
in memory of Arleen Schneider

Trudy and Gary Daverso
in memory of Art Naddour

Charles Naddour
in memory of Cheryl Lee Naddour

Emily Lloyd
in memory of Chris Helms

Arabella Lam
in memory of Dale and Toni Fukamaki

Lani and Allen Voivod
in memory of Dianne Powell

Catherine Brown
Allison and Matthew Schwartz
Terri and James Walker
in memory of Dr. Robert Shushan

Opal Rich
in memory of Gary M. Rich

Margaret Hennessy
in memory of Helen and Hank Sweeters

Nancy and Armin Lohbrunner
in memory of JB and Dorothy Nethercutt

Barbara and Samuel Goldberg
in memory of Jerry Kayne

Anonymous
Julian and Roseann Bishop
Elizabeth Bishop
Janet Bishop Majane
Terri Osterhaus
in memory of Leonard James Simoneau, Jr.

Kay and Siegfrid Magenheim
in memory of Mike Bruce

Deborah and Jim Shaw
in memory of Patty Abell

Suzanne and Ric Kayne
in memory of Richard Bloomer

Barbara Schneider
in memory of Ruth Grabell

Teeing Off "Fore" ECF

The 33rd Annual "First Ever" Golf Benefit, ECF's longest-running fundraiser, continued to be an annual highlight thanks to the philanthropic leadership of Terri Walker – daughter of event founders Toni and Dale Fukumaki – and her husband, James Walker, and their dedicated family. David Brown, a long-time golf supporter, was fondly remembered for his more than 30 years of involvement with ECF.

PROGRAM OUTCOMES FOR FISCAL YEAR 2015-2016

3,600 CLIENTS AND FAMILY MEMBERS SERVED

Early Start

12,994 Home visits for families with infants and toddlers with developmental delays
5,455 Hours "Parent & Me" Enrichment Groups
14,801 Hours of speech, occupational and physical therapy
27,937 Hours of classroom early intervention

Kayne Eras School & Mental Health Services

5,300 Hours of school-based counseling
2,200 Hours of one-on-one and/or classroom Educational Therapy
14,383 Hours of behavioral training
7,927 Hours of individual and family therapy
13 Graduates earned a high school diploma
8 Graduates attending 2- and 4-year colleges/universities in Fall 2016
5 Graduates attending vocational training, seeking employment and participating in transitional programs

Developmental Activity Centers

3,320 Outings, activities and experiences to integrate adults within the community

Art Centers Program

865 Pieces of artwork sold
172 ECF artists participated in exhibitions

Work Activities/PAR Services

17,815 Hours participants were engaged in work-readiness activities

MindSpark Training Academy

8 Graduates earned paid positions as software analysts
17 Participants provided with industry-specific training in software testing

Supported Employment Program

126 Clients placed / working in community jobs
26,324 Hours of job coaching for adults with developmental disabilities working in community-based jobs
85 Number of business locations where participants are employed

Residential Services

9,905 Hours of independent living training for adults with developmental disabilities
4,992 Hours of higher level of care (RN, LVN)

FINANCIAL HIGHLIGHTS July 1, 2015 – June 30, 2016*

REVENUE

PROGRAM AND OTHER REVENUE

Regional Centers - Tuition and Fees	10,548,260
Unified School Districts - Tuition and Fees	4,019,285
Contract Sales	1,873,166
ICF Medi-Cal Fees	1,659,814
DMH Contract	1,274,909
Non Public Agency Fees	653,659
HUD Program Revenue	647,513
Investment Transfers Authorized [1]	587,500
Miscellaneous Income	172,287
Sale of Merchandise	85,234
Total Program and Other Revenue	**21,521,627**

COMMUNITY SUPPORT

Contributions	1,359,906
Fundraising Events	2,055,063
Total Community Support	**3,414,969**

TOTAL REVENUE 24,936,596

[1] Investment Transfers Authorized represent the amount of endowment support budgeted; actual investment earnings differ

[2] Excludes $198K interest and $760K depreciation expense

*Information in Financial Highlights is unaudited.

EXPENSES

PROGRAMS

Kayne Eras School	5,033,640
Early Start	4,126,862
Work Activities/PAR Services	2,384,567
Supported Employment	2,237,571
Residential Services	2,226,468
Art Centers	1,773,992
Developmental Activities	1,647,365
Mental Health	1,165,170
Diagnostic and Therapy (NPA)	710,626
HUD Properties	516,481
E-Commerce	57,974
Total Program Expense[2]	**21,880,716**

ADMINISTRATIVE

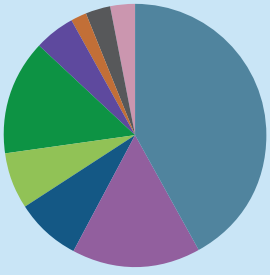
Administration	2,352,528
Development and Fundraising	1,007,081
Total Administrative Expense[2]	**3,359,609**

TOTAL EXPENSES 25,240,325

Surplus (Deficit) from Operations	**(303,729)**
Gain on Sale	**17,160,260**

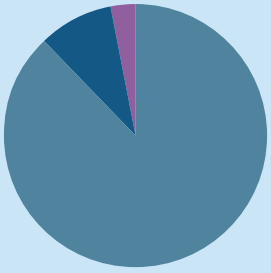
REVENUE

Regional Centers	42%
School Districts	16%
Contract Sales	8%
ICF Medi-Cal	7%
Fundraising	14%
DMH Contract	5%
Investment Transfers Authorized	2%
Non Public Agency Fees	3%
HUD Program Revenue	3%



EXPENSES

Program Expenses	87%
Administration	9%
Development & Fundraising	4%



LEADERSHIP

ECF is privileged to have highly qualified and deeply committed community leaders serve on its Board of Directors and Board of Governors. In partnership with an experienced Executive Management Team, these individuals give generously of their time and resources to help fulfill the organization's mission.

BOARD OF DIRECTORS

BOARD OFFICERS

Shelley I. Smith, Esq., *Chairperson*
Gene Siciliano, *First Vice Chairperson/Treasurer*
John L. Holcomb, Jr., Esq.,
Second Vice Chairperson/Secretary
Ralph Walter, D. Phil., *Immediate Past Chair*

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Fred Alavi
William Basel
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Gerald Chernin
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Scott Cooper
Mark A. Flagel, Esq.
Steve Jordan
Mary Kayne
Suzanne Kayne
Ricardina Leon
Philip G. Miller
Larry Rabineau, Esq.
Jocelyn B. Tetel
Paul K. Zimmerman

BOARD OF GOVERNORS

Barbara Cull, *Founder, Kayne Eras Center*
Rafer Johnson
Monte Markham
Jerry Moss
SHARE, Inc.
Carl Terzian, *In Memoriam*
Honorable Dickran Tevrizian
Robert D. Shushan, Ed.D., *President Emeritus*
In Memoriam

EXECUTIVE LEADERSHIP TEAM

Scott D. Bowling, Psy.D., President & CEO
Clark Jensen, Chief Operating Officer
Debbi Winter, Chief Development Officer
Denise Orme, Chief Financial Officer
Karen Kato Shokrai, Vice President, Special Projects

SITE MAP

HEADQUARTERS

1 Administration
5350 Machado Road
Culver City, CA 90230

CHILDREN'S SERVICES

3 Early Start Adams
2225 West Adams Blvd.
Los Angeles, CA 90018

4 Early Start Arleta
14061 Terra Bella Street
Arleta, CA 91331

YOUTH SERVICES

1 Kayne Eras School & Mental Health Services
5350 Machado Road
Culver City, CA 90230

ADULT SERVICES

2 The Exceptional Building
Accelerated Participant Program
Work Readiness
Exceptional Training Academy
Exceptional Packaging Solutions
Exceptional Employment Solutions
420 E. Hyde Park Blvd.
Inglewood, CA 90302

5 PAR East
8707 Sorensen Avenue
Santa Fe Springs, CA 90670

6 S. Mark Taper Center for Exceptional Citizens
Developmental Activities Center
1430 Venice Blvd.
Los Angeles, CA 90006

Art Centers

2 Westside Art Center
420 E. Hyde Park Blvd.
Inglewood, CA 90302

7 Downtown Art Center & DAC Gallery
431 South Broadway
Los Angeles, CA 90013

8 San Pedro Art Center
1125 S. Gaffey Street
San Pedro, CA 90731

9 South LA Art Center
2616 S. Hobart Avenue
Los Angeles, CA 90018

Residential Services

10 Westington Complex
1914 West Blvd.
Los Angeles, CA 90016

11 Barman Home
10918 Barman Avenue
Culver City, CA 90230

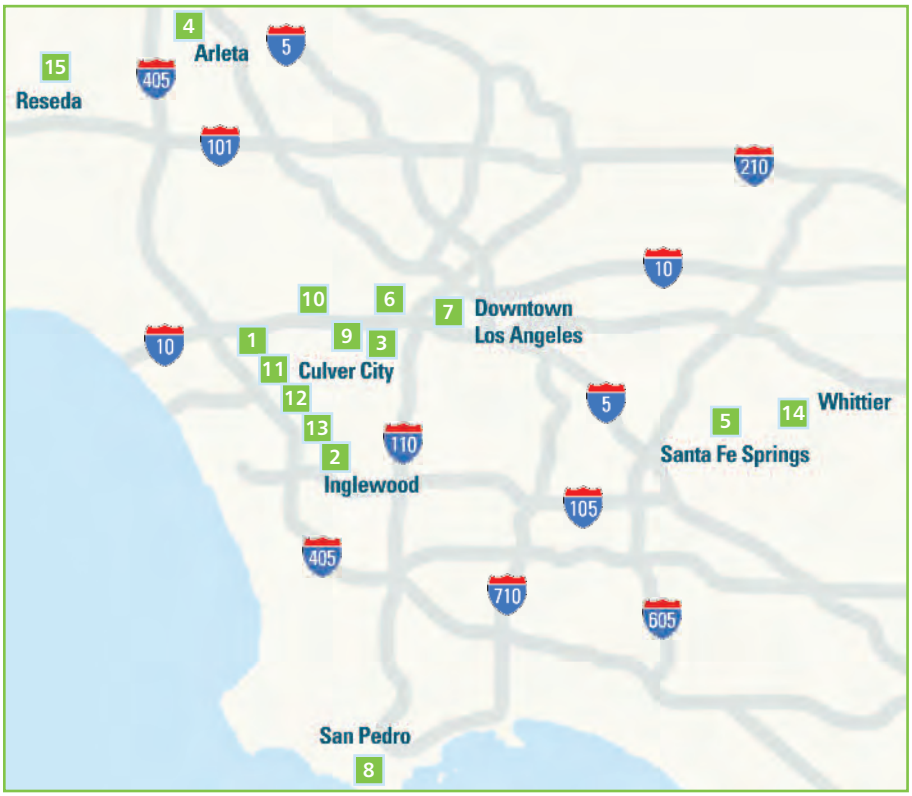
12 Keystone Home
4215 Keystone Avenue
Culver City, CA 90232

13 Fairbanks Home
11124 Fairbanks Way
Culver City, CA 90230

14 Whittier Springs
8218 Santa Fe Springs Road
Whittier, CA 90606

15 Valverde Home
7600 Vanalden Avenue
Reseda, CA 91335

Exceptional Community Connections
Participants volunteer at sites in the community.



Empowerment

noun

em·pow·er·ment \im-ˈpaú(-ə)r-mənt

The process of becoming
stronger and more confident,
especially in controlling one's
life and claiming one's rights.

Exceptional Children's Foundation

Improving the lives of children and adults with special needs since 1946